Plantations Offer Cash Payments For **Current Perquisites**

Special to The Tribune-Herald HONOLULU, Aug. 14 (Via Radio-phone) — Following up the fugar industry's offer to add \$5,000,000 annually to sugar workers' wages, industry representatives late Tuesday presented to the ILWU their plan for converting perquisites of free housing, fuel and medical care into cash payments.

This was the seventh collective bargaining meeting between indus-try and union representatives for a new contract to replace present contracts which will expire August 31.

On the basis of a preliminary survey the industry estimated rentals under the scale proposed will average 20 o 30 per cent under comparable OPA rental ceilings

Under terms of the perquisites conversion to cash plan proposed by the industry, workers would receive 15 cents an hour in lieu of perquisites. This would mean an increase in cash wages of \$31.20 a month for the average sugar worker.

Out of this amount he would pay house rental and fixed charges for water, electricity, fuel and medical care. A workers overtime earning would add measurably to the \$31.20 figure, industry representatives said.

Approximately 50 percent of the sugar industry's workers are single men and will benefit materially from the perquisites conversion plan because their rental and other expenses would not total \$31.20 a month, industry asserted. A large number of homes, in-

dustry spokesmen said, contain more than one wage earner, which would mean that payments made under the conversion to cash plan would increase materially the total carning power of many workers who double up on living expenses. In addition to presenting the schedule of rental charges the in-

dustry explained its proposal of charges for other services now furnished workers without charge. Water and electricity charges would be made, spokesmen said, or the basis of established county rates in effect in the locality. Medical care would be made available through group medical plans on each plantation similar to plans now in effect at or contemplated by

pineapple plantations. The plantations would continue to make available without charge to all workers recreational facilities and numerous village services such as policing, garbage collection and street cleaning.

The offer to convert perquisites to cash payments was contained in the industry's wage proposal submitted to the union early in

Under the proposal the minimum wage would be increased to 65 cents an hour, everywhere except on Ha waii where it would be 62½ cents and would be based on elimination of perquisites and upon the union's acceptance of a job classification system presented to the ILWU last

The industry said the total inworkers would be nvc million dollars. ILWU representatives rejected the offer and have not submitted a counter wage pro-

ILWU Receives New Plan For

Sugar Workers
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Benefits Seen

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A large number of homes, industry spokesmen said, contain more than one wage earner, which would mean that payments made under the conversion to cash plan would materially increase the total earning power of many workers who "double up" on liv-

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Plan Submitted
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The industry said the total increase to workers would be \$5,-000,000. ILWU representatives rejected the offer and have not submitted a wage counter pro-

HSPA Says Union's Wage Demands Lift Costs Excessively Hawaii's sugar industry is seeking to determine whether a price increase would relieve the industry's financial problems, H. A. Walker, industry spokesman, said today. The industry's financial position was precarious even before the recent offer of a \$5,000,000 wage increase, he said, and is much more serious as a result of that offer. The union has rejected the offer as "not enough." Mr. Walker described as "far" "It should not be assumed,

Mr. Walker described as "far from certain" the idea held in some quarters that an increase in the OPA price would mean an increase in revenue for the industry. He pointed out that to bring about such an increase in revenue, the price of sugar would have to be increased by more than 60 cents.

Mr. Walker undertook to explain

the present situation thus:
"The entire American sugar in-"The entire American sugar industry is receving aid from the government in the form of a subsidy by the federal Commodity Credit Corp. This aid is necessary because the sugar industry can not operate if it does not receive more revenue, than is provided by the world market. revenue than is provided by the

OPA ceiling price.
"Under the agreement with CCC, if the ceiling price is increased dur-ing the year, the subsidy will be

reduced by the same amount.

"The present ceiling price is
\$4.205 per 100 pounds. The subsidy
is approximately 60 cents additional.

"Therefore, out of any further increase in the price of sugar this year the CCC would reduce its subsidy by the first 60 cents per 100 pounds. As a result a price increase of 60 cents would mean no increased revenue for the industry.

"In order to meet the wage in-

"It should not be assumed. therefore, that an increase as such in the sugar price will mean in-creased revenue for the sugar industry.

"The union has demanded wage and other increases Totaling more than \$21,000,000. To meet this would require an increase of at least \$25 per ton, or 30 per cent, in the present price of sugar. This would mean an additional load of approximately \$200,000,000 a year on the nation's

of future competition in a free world market.

"In that situation the Hawaiian sugar industry could not survive."

Governor Tells Pineapple Union

The governor made his talk at the first anniversary luau and dance sponsored by Pineapple & Cannery Workers' union, local 152 of the International Longshoremen's & Warehousemen's union (CIO).

About 450 union members and their guests—representatives of the

three pineapple companies and the Hawaii Employers—heard the chief executive speak.

Earlier J. R. Robertson, first vice president of the ILWU, from San Francisco, guest of honor of the evening, assured the governor of the desire of the union members to accept their full responsibility as citizens in working for the best interests of the territory.

The governor said that "unless you have a presentative of the territory.

"All we need now," he copuladed, "is to get 65 cents (an hour) for sugar workers."

Beckey Kahale, an employe of the Hawaiian Pineapple Co., was crowned Pineapple Queen by Robert Mookini Sr., president of local 152. Charles K. Liu, secretary-treasurer, was master of ceremonies for the party, held at Club Golden Gate, 32 Hobron lane.

ou have a prosperous working class, you can not have a prosperous

He said prosperity must be built on a "firm foundation from the bottom" in pointing out that "you have thousands of workers where you have only one capi-

"You've got to have the greatest production on a profitable basis to pay honest, living wages. You can't have bankrupt industries and good wages." He concluded by wishing the union the "greatest prosperity because I know that will mean prosperity of the transferm." perity of the territory."

Mr. Robertson assured management that "our union will always work towards bettering the living standards of the people that we represent, but we will always try to do that without killing the goose that lays the golden egg." that lays the golden egg.

son said the 10 cent a snare reduc-tion in dividends might be at-tributed to higher wages won by the union in negotiations. For an entire year, the increased wages would amount to about 20 cents, he said, adding: "We believe and think they (the stockholders) can main tain themselves on the reduced dividends."

To the union members, he appealed for greater rank and file participation and closer coopera-