Pacific Islands Development Program

Multinational Corporations in the Pacific Tuna Industry

FISH EXPORTERS IN THE PACIFIC ISLANDS

REGION: A DIRECTORY

Compiled by

David J. Doulman, Ph.D.
FISH EXPORTERS IN THE PACIFIC ISLANDS

REGION: A DIRECTORY

Compiled by

David J. Doulman, Ph.D.

February 1986

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PREFACE

The Pacific Islands Development Program at the East-West Center frequently receives inquiries from individuals and companies wanting to purchase marine products from countries in the Pacific islands region. For example, inquiries have been recently received from U.S. companies that want to purchase prawns and shark fins from the region. Often it is difficult to know where and to whom to direct these persons. Thus this Directory was compiled to increase the awareness of the range of marine products available in the Pacific islands region and to possibly facilitate trade in these products. No such Directory currently exists.

An effort has been made to make the Directory as comprehensive as possible. Appropriate agencies in all countries and territories in the Pacific islands region were contacted and invited to participate in the Directory's compilation. A total of twenty-four countries and territories were contacted and seventeen replied. Of the replies received five countries and territories indicated that they had no marine products for export at this time, and so they have been excluded from the Directory.

Listings for the Directory are based solely on information supplied by appropriate agencies in countries and territories in the Pacific islands region. Listings are by (1) country/territory and (2) products exported.

It is hoped that the Directory will be of benefit to those countries and territories in the Pacific that want to further promote trade in marine products. Officials in the region are at liberty to use the Directory for their own purposes.

Compilation of this Directory would not have been possible without the assistance of many people in the Pacific islands region. I am particularly indebted to the following persons: Val Filiga (American Samoa), Julian Dashwood (Cook Islands), Mike Gawel (Federated States of Micronesia), Peni Kunatuba (Fiji), Vincenzo Silvestro (French Polynesia), Elizabeth P. Torres (Guam), Craig D. MacDonald (Hawaii), C.C. Mees (Kiribati), Steve Muller (Marshall Islands), Bradley Punu (Niue), Toshiro Paulis (Palau), Robert Vonole (Papua New Guinea), Flinn Curren (Pohnpei State), Semisi Pakahau (Tonga), Tauaasa Taafaki (Tuvalu), Albert H. Carlot (Vanuatu), and Kilifoti Eteuati (Western Samoa). Unknown fisheries officers from Truk and Yap States in the Federated States of Micronesia also contributed to the Directory. Special thanks are also due to the tuna project secretary, Forrest Hooper.

David J. Doulman Ph.D.
Project Director
Multinational Corporations in the Pacific Tuna Industry
FISHING EXPORTERS DIRECTORY

COUNTRY/TERRITORY

AMERICAN SAMOA

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P.O. Box 704
Pago Pago, American Samoa 96799

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Post Office
Atu'u, American Samoa 96799
Phone: 633-5272:
Telex: 507 Van Camp SB

Manager
Samoana Supply Company
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Fagatogo, American Samoa 96799
Phone: (684) 699-1405

Manager
Star Kist Company
Post Office
Atu'u, American Samoa 96799
Phone: 633-4231:
Telex: 509 STARKIST SB:

Manager
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Maleloa, American Samoa 96799
Phone: (684) 633-4914

FEDERATED STATES OF MICRONESIA - Pohnpei

General Manager
Ellen's Market
P.O. Box 692
Kolonia, Pohnpei,
Federated States of Micronesia 96941
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Crabs
Miscellaneous Products
Reef Fish
Shark
Tuna (Frozen Round)
Manager
Federation Co-op
P.O. Box 100
Kolonia, Pohnpei,
Federated States of Micronesia 96941

Manager
Icanis Market
C/O P.O. Box 841
Kolonia, Pohnpei,
Federated States of Micronesia 96941

Manager
Santos' Fish market
P.O. Box 841
Kolonia, Pohnpei,
Federated States of Micronesia 96941

Manager
T.F.M.
C/O P.O. Box 841
Kolonia, Pohnpei,
Federated States of Micronesia 96941
Phone: 454

FEDERATED STATES OF MICRONESIA - TRUK

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Truk Maritime Authority
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Truk, Eastern Caroline Islands,
Federated States of Micronesia 96942
Phone: 432
Telex: 7296833 GOV TRUK

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Manager
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Yap, Federated States of Micronesia 96943
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Telex: YAP 6854

Trochus Shell
Crabs
Reef Fish
Crabs
Reef Fish
Crabs
Reef Fish
Tuna (Frozen Round)
Reef Fish
Tuna (Frozen Round)
Beche de Mer
Lobster
Miscellaneous Products
Miscellaneous Shells
Reef Fish
Shark
Shark Pans
Trochus Shell
Tuna (Frozen Round)
FIJI

Manager
Bano Oceania Ltd.
GPO Box 673
Suva, Fiji
Phone: 24081
Cable: BOLFS SUVA

Manager
Chang Sing Loong Co.
GPO Box 224
Suva, Fiji
Phone: 381507
Cable: CHANGSINGLOONG SUVA, FIJI:

Manager
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Suva, Fiji
Phone: 22813; 22876

Manager
Ko and Isoa Enterprise
Samabula
Suva, Fiji

Chief Executive
National Marketing Authority
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Suva, Fiji
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Telex: FJ 2413 NMA

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Telex: FJ 7252
Cable: PACIFISHCO

Manager
Yon Tong Button Manufacturing, Ltd.
P.O. Box 458
Suva, Fiji
Phone: 23170
Cable: Yon Ton

Trochus Shell

Beche de Mer

Beche de Mer

Beche de Mer

Shark Fins

Crabs

Miscellaneous Products

Prawns

Reef Fish

Tuna (Frozen Round)

Fish Meal

Fish Oil

Miscellaneous Products

Pet Food

Tuna (Canned)

Tuna (Frozen Round)

Beche de Mer

Miscellaneous Shells

Shark Fins

Trochus Shell
GUAM

Manager
Guam Fishermen's Coop
P.O. Box 24023
GMF, Guam, Marianas Islands,
United States of America 96921
Phone: (671) 472-6323

Manager
Kwek's Enterprises
P.O. Box 7676
Tamuning, Guam,
United States of America 96911
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Cable: Kwekco Guam

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Telex: KI 039 Resources (Access via Sydney 761)
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W. Central Pacific
Phone: Betio 26360
Telex: KCWS 77028 (Access via Sydney 761)
Cable: KCWS Tarawa

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Marine Exports Division
Banana Village
Kiritimati (Christmas Island)
via Honolulu Postmaster
Republic of Kiribati, E. Central Pacific
Cable: LINNIX CHRISTMAS

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Te Mautari Ltd.
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Betio, Tarawa, Republic of Kiribati,
W. Central Pacific
Phone: Betio 761/756
Telex: Mautari 77034 (Access via Sydney 761)

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Manager
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Noumea, Nouvelle Caledonie
Phone: 27 31 00

Manager
Pacific Import Export
BP 1567
Noumea, Nouvelle Caledonie
Phone: 27 10 45

Manager
Poiss'Cal Export
3 Imp. Faraday
Ducos, Nouvelle Caledonie
Phone: 27 66 53

Manager
Societe d'Aquaculture Caledonienne
BP 2059
Noumea, Nouvelle Caledonie
Phone: 28 51 71

Miscellaneous Products
Miscellaneous Shells
Shark Fins

Lobster
Reef Fish
Shark
Shark Fins
Tuna (Frozen Round)

Manager
Caledonie Toho Sarl
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Noumea, Nouvelle Caledonie
Phone: 27 31 00

Manager
Pacific Import Export
BP 1567
Noumea, Nouvelle Caledonie
Phone: 27 10 45

Manager
Poiss'Cal Export
3 Imp. Faraday
Ducos, Nouvelle Caledonie
Phone: 27 66 53

Manager
Societe d'Aquaculture Caledonienne
BP 2059
Noumea, Nouvelle Caledonie
Phone: 28 51 71

Tuna (Frozen Round)
Beche de Mer
Reef Fish
Prawns

Pacific Islands Development Program - 5
Manager
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Immeuble Veyret, Nouvelle Caledonie
Phone: 27 18 55

Manager
Societe du Chalandage
8 rue de la Somme
BP 93
Noumea, Nouvelle Caledonie
Phone: 27 58 72
Telex: 113 NM

Manager
Societe D'Exploitation Polynesia
BP 658
Noumea, Nouvelle Caledonie
Phone 28 38 55

NIUE ISLAND

Secretary
Department of Agriculture, Forestry
and Fishery
P.O. Box 74
Alofi, Niue Island
Phone: 32
CABLE: DIRAG SECRETARY

REPUBLIC OF PALAU

Manager
N.E.C.O.
P.O. Box 129
Koror, Republic of Palau 96940
Phone: 325

Manager
Palau Fishing Authority
P.O. Box 586
Koror, Republic of Palau 96940
Phone: 514/352
Cable: GOV'T PALAU

Manager
Bene Sakuma
Koror, Republic of Palau 96940
Phone: 638

Tuna (Frozen Round)
Prawns
Beche de Mer
Trochus Shell
Crabs
Miscellaneous Shells
Katsuobushi
Trochus Shell
Beche de Mer
Crabs
Lobster
Reef Fish
Shark Fins
Tuna (Frozen Round)
Aquarium Fishes
Manager  
WESFAC/Belau Transfer Terminal Company  
Koror, Republic of Palau 96940  
Phone: 432

Reef Fish  
Trochus Shell  
Tuna (Frozen Round)

PAPUA NEW GUINEA

General Manager  
Associated Management Services Pty. Ltd.  
P.O. Box 1225  
Port Moresby, NCD, Papua New Guinea  
Phone: 255672  
Telex: NE 22169

Lobster  
Prawns  
Trawlfish

Manager  
Baimuru Fish Plant  
C/O Post Office  
Baimuru, GP, Papua New Guinea

Barramundi  
Miscellaneous Products  
Reef Fish

Managing Director  
Gulf Papua Fisheries Pty. Ltd.  
P.O. Box 1277  
Port Moresby, NCD, Papua New Guinea  
Phone: 212247; 212288  
Telex: NE 23327 GULFISH

Barrairundi  
Miscellaneous Protects  
Reef Fish

Manager  
Kotuni Trout Farm  
P.O. Box 554  
Goroka, EHP, Papua New Guinea  
Phone: 722804

Lobster  
Prawns  
Trawlfish

Manager  
Kupiano Coastal Fisheries Station  
P.O. Box 66  
Kupiano, CP, Papua New Guinea  
Phone: 292041

Trout (Frozen Dressed)  
Trout (Smoked Fillets)

Manager  
Mangiure Marine Pty. Ltd.  
P.O. Box 985  
Arawa, NSP, Papua New Guinea

Beche de Mer  
Miscellaneous Shells  
Shark Fins  
Trochus Shell

Managing Director  
Mullins Bay Marine Pty. Ltd.  
P.O. Box 131  
Port Moresby NCD, Papua New Guinea  
Phone: 214762  
Telex: NE 23086

Lobster  
Prawns  
Trawlfish
Manager
New Guinea Fisheries Pty Ltd.
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Managing Director
New Guinea Marine Products Pty. Ltd.
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Telex: NE 22179

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Telex: NE 22172 ADACHI

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Telex: NE 22255

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Phone: 254000

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Phone: 862766

Managing Director
Western District Seafoods Pty. Ltd.
P.O. Box 18
Daru WP, Papua New Guinea
Phone: 659074
Telex: WEFISH NE 65401

General Manager
Barramundi
Miscellaneous Products
Reef Fish

Manager
Barramundi
Lobster
Prawns
Trawlfish

Manager
Barramundi
Beche de Mer
Lobster
Prawns
Reef Fish
Shark
Trochus Shell
Tuna (Frozen Round)

Manager
Barramundi
Lobster
Prawns

Manager
Barramundi
Lobster
Prawns

Manager
Barramundi
Crabs
Lobster
Prawns
Trawlfish
Manager
Yule Aperana Pty. Ltd.
P.O. Box 1703
Port Moresby CP, Papua New Guinea
Phone: 214075
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Phone: Santo 319
Telex: 1003 Fish N.H.
Cable: FISHTRADE LUGANVILLE:

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Miscellaneous Products
Prawns

Lobster
Prawns

Tuna (Frozen Round)

Shark Fins
Tuna (Frozen Round)

Miscellaneous Products
Miscellaneous Shells

Lobster
Reef Fish

Aquarium Fish
Beche de Mer
PRODUCTS EXPORTED

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Telex: 6160 RCA Booth

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Telex: YAP 6854

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Phone: 381507
Telex: Cable: CHANGSINGLOONG SUVA, FIJI

Manager
Fiji Co-operative Association Ltd.
P.O. Box 425
Suva, Fiji
Phone: 22813, 22876

Manager
Ko and Iboa Enterprise
Samabula
Suva, Fiji

Manager
Pacific Import Export
BP 1567
Noumea, Nouvelle Caledonie
Phone: 27 10 45

Manager
Societe D'Exploitation Polynesia
BP 658
Noumea, Nouvelle Caledonie
Phone: 28 38 55

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P.O. Box 458
Suva, Fiji
Phone: 23170
Telex: Cable Yon Ton
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Palau Fishing Authority
P.O. Box 586
Koror, Republic of Palau 96940
Phone: 514/352
Telex: Cable GOV'T PALAU

Manager
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Phone: 211758
Telex: NE 22255

Director
Vanuatu Reef Management South Pacific
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Phone: 3488; 2184
Telex: 1016 Premor NH

CRABS

General Manager
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Phone: 747

Manager
Ioanis Market
C/O P.O. Box 841
Kolonia, Pohnpei, Federated States of Micronesia 96941

Manager
Santos' Fish market
P.O. Box 841
Kolonia, Pohnpei, Federated States of Micronesia 96941

Manager
T.F.M.
C/O P.O. Box 841
Kolonia, Pohnpei, Federated States of Micronesia 96941
Phone: 454
Chief Executive
National Marketing Authority
P.O. Box 5085 Raiwaqa
Suva, Fiji
Phone: 361986, 362867
Telex: FJ 2413 NMA

Manager
Kwek's Enterprises
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Telex: 6404 Kwekco GM
Cable: Kwekco Guam

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Michael Pohl Enterprises
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Telex: 6150 RCA Booth

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Telex: CABLE: DIRAG SECRETARY

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Telex: Cable GOV'T PALAU

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Western District Seafoods Pty. Ltd.
P.O. Box 18
Daru WP, Papua New Guinea
Phone: 659074
Telex: WEFISH: NE 65401

FISH MEAL

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Samoa Packing Company
Post Office
Atu'u, American Samoa 96799
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Telex: 507 Van Camp SB
Manager
Star Kist Company
Post Office
Atu'u, American Samoa 96799
Phone: 633-4231
Telex: 509 STARKIST SB

Manager
Pacific Fishing Co.
P.O. Box 41
Levuka, Ovalau, Fiji
Phone: 44005, 44055
Telex: FJ 7252
Cable: PACIFISHCO

FISH OIL

Manager
Pacific Fishing Co.
P.O. Box 41
Levuka, Ovalau, Fiji
Phone: 44005, 44055
Telex: FJ 7252 (Cable): PACIFISHCO

KATSUOBUSHI

Manager
N.E.C.O.
P.O. Box 129
Koror, Republic of Palau 96940
Phone: 325

LOBSTER

Manager
Yap Fishing Authority
P.O. Box 338
Yap, Federated States of Micronesia 96943
Phone: 2185
Telex: YAP 6854

Manager
Kwek's Enterprises
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Telex: 6404 Kwekco GM
Cable: Kwekco Guam
Manager
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Phone: 646-8614 472-8224
Telex: 6160 RCA Booth

General Manager
Marine Exports Division
Banana Village
Kiritimati (Christmas Island) via Honolulu Postmaster
Republic of Kiribati, E. Central Pacific
CABLE: LINNIX CHRISTMAS

Manager
Palau Fishing Authority
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Telex: Cable GOV'T PALAU

General Manager
Associated Management Services Pty. Ltd.
P.O. Box 1225
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Phone: 255672
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THE EAST-WEST CENTER is a public, nonprofit educational institution with an international board of governors. Some 2,000 research fellows, graduate students, and professionals in business and government each year work with the Center’s international staff in cooperative study, training, and research. They examine major issues related to population, resources and development, the environment, culture, and communication in Asia, the Pacific, and the United States. The Center was established in 1960 by the United States Congress, which provides principal funding. Support also comes from more than 20 Asian and Pacific governments, as well as private agencies and corporations.

Situated on 21 acres adjacent to the University of Hawaii’s Manoa Campus, the Center’s facilities include a 300-room office building housing research and administrative offices for an international staff of 250, three residence halls for participants, and a conference center with meeting rooms equipped to provide simultaneous translation and a complete range of audiovisual services.
PACIFIC ISLANDS DEVELOPMENT PROGRAM

The purpose of the Pacific Islands Development Program (PIDP) is to help meet the special development needs of the Pacific Islands region through cooperative research, education, and training. PIDP also serves as the Secretariat for the 1980 Pacific Islands Conference, a heads of government meeting involving leaders from throughout the Pacific region, and for the Pacific Islands Conference Standing Committee, which was established to ensure follow-up on development problems discussed at the Conference.

PIDP’s research, education, and training activities are developed as a direct response to requests from the Standing Committee. PIDP’s projects are planned in close cooperation with the Committee to ensure that the focus and the organization of each project address the needs identified by the heads of government on the Committee, a process which is unique within the East-West Center and in other research and educational organizations serving the Pacific.

A major objective of the program has been to provide quality in-depth analytical studies on specific priority issues as identified by the Pacific Island leaders and people. The aim is to provide leaders with detailed information and alternative strategies on policy issues. Each Island country will make its own decision based on national goals and objectives. Since 1980, PIDP has been given the task of research in six project areas: energy, disaster preparedness, aquaculture, government and administrative systems, roles of multinational corporations, and business ventures development and management.